



## **Outside Sales Representative - Vancouver**

Distex is a premium partner to clients and suppliers in the commercial and institutional kitchen equipment field. We offer high quality products such as ice machines, cooking and refrigeration equipment, as well as stainless steel accessories. As we are expanding our sales team, we are looking for a dynamic, outgoing outside sales representative to join our team in the Vancouver area.

### **What will you be doing?**

You're a people person? Great, you will be able to help us increase our visibility in Vancouver and develop new accounts. As a sales representative, you will get to work closely with clients and chefs, as well as attend industry and networking events. Your fantastic communication skills will definitely come in handy when conducting product knowledge sessions for current clients and participating in local trade shows. You're a master negotiator? Even better! That will sure help when you're discussing pricing with clients and closing deals with them.

### **What's in it for you?**

When you join our team, you're not a number, you become a family member. That's why we look for people who want to build a career with us – the growth opportunities with Distex are endless. Although we work hard, we do play hard; we are also all about work-life balance. Our head office is located in Montreal so you will get to come and see us a few times throughout the year (fun times guaranteed!). In addition to working from home and receiving a car allowance, you will have access to our group insurance plan (health, dental, etc.) and other cool benefits.

### **What are we looking for?**

If you have experience as a chef or in the hospitality industry, a College Diploma and want to get into sales, are customer-service oriented, able to persuade and influence others and have exceptional interpersonal skills, we want to meet you! You must also possess a valid driver's licence, a car and a valid passport for occasional travel. If you think you would be a good fit for this position (and our company), let us know! Send us your resume and cover letter to [hr@distex.ca](mailto:hr@distex.ca) If we think you stand out, we will give you a call and further discuss the position with you.